

TOWN OF BEDFORD POLICE DEPARTMENT

Melvin Padilla
Chief of Police

MEMORANDUM

Date: August 25, 2016
To: Supervisor Burdick; Town Board
Cc: Comptroller Zambrano
From: Chief Melvin Padilla
RE: Purchase of Message Board/Commercial Vehicle Scales

I am asking that the Town Board consider authorizing the purchase of two additional commercial vehicle scales at a cost of \$5,195.00 each. Last year, the board authorized the purchase of two scales. The addition of two scales to our inventory will allow our officers to handle the stops more efficiently since each axle of the commercial vehicle must be weighed separately.

I am also asking that the Town Board consider approving the purchase of an additional variable message board (like those currently in our fleet) for traffic control. These message boards have proven to be invaluable in communicating things such as weather events, special events and road closures due to construction. The cost for the additional message board is \$13,568.56.

Acquisition of these items was discussed at the most recent Traffic Safety Working Group meeting and was unanimously supported. Both items are available for purchase under government contract pricing (see attached quotes). Funding for the items has been identified within the budget by Comptroller Zambrano.

Thank you for your consideration of this request.

321 BEDFORD ROAD • BEDFORD HILLS, NY 10507
Tel. (914) 241-3111 • Fax (914) 241-0846
E-mail: bedfordpolice@bedfordny.gov • www.bedfordny.gov

A NEW YORK STATE ACCREDITED LAW ENFORCEMENT AGENCY



All Traffic Solutions Inc.
 3100 Research Drive
 State College, PA 16801
 Phone: 814-237-9005
 Fax: 814-237-9006

Tax ID: 81-2846535

A sign of the future.™

QUOTE Q-18953

DATE/TIME: 8/17/2016
3:32:48 PM

PAGE
NO: 1

Questions contact:
MANUFACTURER:
All Traffic Solutions
 Mark Coupland

Independent Sales Rep:

BILL TO:
 Bedford Police Dept (NY)
 321 Bedford Road
 Bedford Hills, NY 10507

SHIP TO:
 Bedford Police Dept (NY)
 321 Bedford Road
 Bedford Hills, NY 10507

Attn: David Novick

PAYMENT TERMS: Net 30
CUSTOMER: 210805
CONTACT: (914) 241-3111

ITEM NO:	DESCRIPTION:	QTY:	EACH:	EXT. PRICE:
4000745	SpeedAlert 24 Radar Message Sign (RMS); base unit (select mount separately)	1.00	\$7,707.81	\$7,707.81
4000647	App, Traffic Suite (12mo); Equip Mgmt, Reporting, Image Mgmt, Alerts, Mapping and PremierCare	1.00	\$1,284.63	\$1,284.63
4000768	Base Model CREDIT, radar messaging; requires min 1 yr TraffiCloud Traffic Suite	1.00	(\$600.00)	(\$600.00)
4000760	All Options Activation: Bluetooth, Traffic Data, Violator Alert, Pictures, Linking (as applic)	1.00	\$3,000.00	\$3,000.00
4000719	Options CREDIT; requires TraffiCloud Traffic Suite	1.00	(\$3,000.00)	(\$3,000.00)
4000173	Trailer, ATS5 (select power separately)	1.00	\$2,901.76	\$2,901.76
4000636	Trailer Battery kit for ATS-5, 470Ah deep cycle batteries w/cover, hold down, cables& hdwr	1.00	\$847.86	\$847.86
4000275	Solar panel, 60W; includes bracket for ATS-5 trailer and harness	1.00	\$766.50	\$766.50
4000740	Trailer Certificate of Origin	1.00	\$0.00	\$0.00
4000754	USB cable, 16ft, extra long for trailer or pole	1.00	\$60.00	\$60.00
4000641	Shipping	1.00	\$600.00	\$600.00

Special Notes:

(1 of) - SA24 Trailer – Combined Radar/VMS Message Board – trailer mounted with solar assist – all features activated perpetually (Bluetooth - Data and imaging) 1 year of web services (SmartApps) to all 6 Apps (Data -

SALES AMOUNT: \$13,568.56
SHIPPING:
TOTAL: **\$13,568.56**

Remote Management – Imaging – Alerts, Mapping and Premier Care warranty) – shipping and training. All Products – designed, engineered and manufactured in The USA (State College PA) – using American labor and components.

GSA pricing as shown - GS 07F 6092R

Repeat from 18815 - Cloned /Split Opp

Duration: This quote is good for 60 days from date of issue.

Shipping Notes: Unless shipping charges are specifically indicated, prices are FOB factory. Shipping charges may apply

Taxes: Taxes are not included in quote. Please provide a tax exempt certificate or sales tax will be applied.

Warranty: Unless otherwise indicated, all products have a one year warranty from date of sale. Warranty extensions are a component of some applications that are available at time of purchase. A Finance Charge of 1.5% per month will be applied to overdue balances. GSA GS-07F-6092R

Authorization: By Signing below I indicate that I am authorized to commit my organization to the above.

Print Name, Title

Signature

Date

LOAD O M E T E R

CORPORATION

PORTABLE WEIGHING DEVICES

111 INDUSTRY LANE
FOREST HILL, MARYLAND 21050

August 17, 2016

Bryan T. Healy
Senior Office Assistant
Town of Bedford Police Department
321 Bedford Road, Bedford Hills, N.Y. 10507

Dear Mr. Healy,

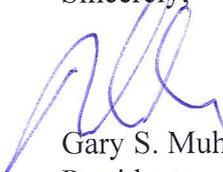
Loadometer Corporation herein affirms that it is now and has been Haenni & Cie.AG's sole source in the United States since 1979 for the sale, parts and service of their Wheel Load Weighing devices. It is expected that this relationship will continue for an indefinite time period. If this relationship should dissolve or change, you will be notified in writing immediately.

We also herein affirm the Haenni WL101 wheel load weigher is the only hydraulic/analog low profile wheel load weigher in production in the world. It is protected under United States Patent #4,673,049.

Loadometer Corporation herein quotes a firm price of \$5,195.00 each for the Haenni WL101 Wheel Load Weigher in quantities of 01 to 19 units. There is no charge for delivery and the scales are offered with the standard 3-year warranty. Delivery is typically from stock to 30 days ARO. Our terms are Net 30 Days. This is the same price as the State of New York Contract #PA1672. This quote is valid for 60 days.

If I may be of more service or provide additional information, please do not hesitate to contact me at 1-800-753-6696.

Sincerely,



Gary S. Muhler
President